



Example #3
Internet Service Provider (ISP) & Phone Audit
June, 2019

Client Profile:

- Medical Field with multiple office locations in Florida
- 250 employees

Situation

- Our company was retained to perform a 3rd Party Internal IT Savings Audit for this client on their Internet Service Provider.
- The Clients' network was "slow" and they wondered why. They felt they had purchased appropriate bandwidth to operate their business but the user experience was "awful because everything is slow".
- Important: Our company was not managing this client's network at the time of the audit

Summary

- Savings = \$4,200 / month
- Savings = \$151,200 for the remaining 3-year term
- The Client's invoice and circuits now match accordingly as the Circuits were correctly provisioned with the appropriate bandwidth.
- Clients network is no longer "slow" and the employee experience is now "great"

Pre-audit:

Services on Invoice	Contracted Bandwidth	Actual Bandwidth	Approximate Invoice Amount
Internet Circuit #1	500Mbps	135Mbps	\$1,500
Internet Circuit #2	250Mbps	95Mbps	\$500
Internet Circuit #3	250Mbps	85Mbps	\$500
Internet Circuit #4			\$900
Internet Circuit #5			\$850
Internet Circuit #6			\$950
Phone Circuit #1	Yes	No	\$2,000
Phone Circuit #2	Yes	No	\$1,000
Average Monthly Internet & Phone Costs			\$8,200



**MANAGED
SERVICES
GROUP**

Post audit:

Services	Contracted Bandwidth	Actual Bandwidth	Approximate Invoice Amount
Internet Circuit #1	500Mbps	500Mbps	\$1,000
Internet Circuit #2	250Mbps	250Mbps	\$500
Internet Circuit #3	250Mbps	250Mbps	\$500
Phone Curcuit #1	Yes	Yes	\$1,500
Phone Circuit #2	Yes	Yes	\$500
Average Monthly Internet & Phone Costs			\$4,000